



Title:

Communications Consultant – Medford

Company Information:

Best Tel, LLC

1150 Knutson Avenue, Suite 10

Medford, OR 97504

www.callbesttel.com

Description:

Best Tel, LLC is an established, dynamic and growing telecommunications organization seeking goal-oriented individuals who have the drive to succeed, the ability to contact potential customers and present proposals in a professional, business-to-business environment.

Education Desired:

4 Year degree or an equivalent combination of education and related business experience

Job Responsibilities:

- Generate new business by identifying and contacting potential customers
- Maintain contact with the customer through the Sales Motion process
- Generate and present proposals
- Complete job packages and coordinate installations with the Service Department
- Actively participate in product training and identify additional training needs
- Perform other duties as may be assigned

Job Requirements:

- Outside sales experience in a business-to-business environment
- Must possess a strong internal drive to succeed and be able to self-motivate
- Must foster enthusiasm and teamwork, present a positive and forward-thinking attitude, and a commitment to Best Tel's goals
- Proficiency with full MS Office Suite
- Excellent presentation skills
- Professional, polite and articulate

At Best Tel, we are committed to the personal and professional development of our employees. We offer a stimulating and challenging work environment with a competitive salary, car allowance and benefits package.

Resumes may be e-mailed to: careers@callbesttel.com