



Best Tel Stays At the Forefront of the Telecommunications Industry

by Partnering with IPx Connect

IPx Connect to Deliver Telecommunications Training and Industry Certification

EUGENE, OR — February 23, 2004 — Best Tel, LLC, an industry leader in telecommunications, announced today that it has formed a strategic partnership with IPx Connect, a provider of web conferencing and online training solutions, to deliver telecommunications training and certification to Best Tel's team of professionals. IPx Connect's live instructor-led online training will enhance employee knowledge of the latest technology, keeping them at the forefront of the telecommunication industry and giving Best Tel a competitive advantage in the marketplace.

"Telecommunications is an industry that is constantly changing and it's critical for our success and that of our customers for us to stay on top of changes in technology," stated Gary Gonzalez, managing partner of Best Tel. "With the convergence of voice and data and the demand for new technology such as VOIP, its more important than ever to make sure our team stays at the cutting edge. We've always made significant investments in training because we strongly believe it has a direct correlation with performance in the field and servicing customers' needs. Our partnership with IPx Connect brings Best Tel's commitment to customers to the next level."

Best Tel will utilize IPx Connect's state-of-the-art IPVideo platform, which enables trainers to interact with employees via the Internet in their location. IPx Connect will deliver a variety of training programs such as

Convergence Technologies Professional (CTP), an industry certification developed by the Telecommunications Industry Association (TIA). Training will focus on such topics as data networking, telephony networking, and convergence technologies. This intensive training program enhances knowledge of the latest telecommunications systems, identifies opportunities to increase efficiency at customer sites, and provides ways for customers to maximize their communications systems to increase profitability.

"There are thousands of telecommunications providers out there, however, only a few are really committed to understanding new technology and how it will impact their client base," said Dan Moody, vice president of sales and marketing for IPx Connect. "Best Tel is definitely a visionary company because they know if they want to succeed in the marketplace their people must have superior knowledge. Not many businesses are willing to make this type of commitment or spend the money it takes to have exceptionally trained professionals. Best Tel stands out from the crowd and we're thrilled to provide them with our training solutions."

About IPx Connect, Inc.

IPx Connect, Inc. is a leading provider of interactive online meeting and training solutions. IPx Connect has combined cutting edge technology in video, audio, web conferencing, and

collaborative tools to give customers the flexibility to determine how, when and where they want to communicate. The company's solutions enable customers to increase productivity, improve their bottom line and eliminate costs. IPx Connect helps companies and educational institutions increase their overall effectiveness in training, selling, servicing, and presenting. The company is headquartered in San Diego, California. For more information please call 888.IPX.CONF (888.479.2663) or visit www.ipxconnect.com

ABOUT Best Tel, LLC

Gary Gonzalez and his business partner, Dennis Poulin, are owners of Best-Tel LLC, a member of the Technology Assurance Group (TAG). Best-Tel has built a team of professional voice and data specialists dedicated to the highest levels of customer support. Best Tel's pattern of steady growth reflects their commitment to keeping pace with the constantly evolving telecommunications technology arena, and the dramatic expansion of the Pacific Northwest's business market. With offices located along the I-5 Corridor in Portland, Eugene, Medford, and Seattle, Best Tel is uniquely positioned to respond quickly and effectively to a wide range of customer equipment and service requirements.

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